



Making eHealth Relevant The Case for Dental Integration

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 Partnership & Services Organization
 (CalHIPS0)



Who We Are



CalHIPS0 was founded in 2010 by the California Primary Care Association (CPCA), the California Medical Association (CMA) and the California Association of Public Hospitals and Health Systems (CAPH). As the largest of 62 federally designated Regional Extension Centers (REC), CalHIPS0 helped providers in California navigate the complicated world of electronic health record adoption.



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CalHIPS0 Programs



Originally formed to be the REC for California, CalHIPS0 has branched out into many areas. Current projects include:

- Medicaid MU (PI)
- QPP MIPS
- Diabetes Data Reporting
- Encounter Data Submission
- Health Information Exchange

Across all programs thus far, CalHIPS0 has provided technical assistance to over 13,000 clinicians, spanning more than 1,400 organizations statewide, helping them earn more than \$250 million!

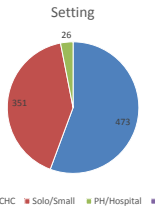


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CalHIPS0 & Dentistry



- Under the California Technical Assistance Program (CTAP), CalHIPS0 has assisted over 800 dentists, both CHC-based and community.
- The California Dental Association joined the CalHIPS0 Board in June 2017.



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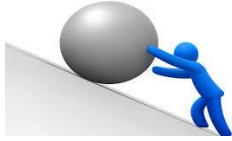
CDA Journal: May 2018 Issue



https://www.cda.org/Portals/0/journal/journal_052018.pdf

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eHealth & Dentistry: Challenges



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eHealth & Dentistry: Challenges

The Health Information Management and Systems Society (HIMSS), the largest Health IT trade group, estimates that fewer than 15% of dental practices nationwide are paperless. That compares to more than 70% of medical practices.



Dr. Thankam Thyvalkath, DMD, MDS, PhD. "Dental Informatics insights." May 8 2015. <https://www.himss.org/news/dental-informatics-insights>.

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eHealth & Dentistry: Challenges

- Nationally, very few dentists qualified for either federal EHR Incentive Program:
 - Medicare FFS has no Dental Benefit; and
 - Few dentists meet the 30% patient volume threshold to qualify for the Medicaid program.

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eHealth & Dentistry: Challenges



According to CalHIPSO's best estimates (based on analysis of data from multiple sources), fewer than 5% of all licensed dentists in the State of California qualified for the Medi-Cal EHR Incentive Program.

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eHealth & Dentistry: Challenges

Other challenges for dentists:

1. Dentists are far more likely than their medical colleagues to practice in solo or small group practices, without IT support.
2. There are very few certified EHR products tailored to the needs of dentistry.
3. The managed care model has not developed in dentistry like it has for the medical world.

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eHealth & Dentistry: Opportunity



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eHealth & Dentistry: Opportunity



Worth Remembering

The federal incentives that physicians received for transitioning to EHR did not come free. They came with an entire set of objectives and measures that had to be reported to CMS known as "Meaningful Use."

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eHealth & Dentistry: Opportunity

- Strategy #1: Engage Practicing Dentists, Private and Public Payers, Dental Schools, and Patients.
 - **Payers:** 75% of dental billing is done electronically.
 - **Dental Schools:** 80% of dental schools train using EHRs.
 - **Patients:** Increasingly demand electronic access to ... are providers.



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eHealth & Dentistry: Opportunity

- Strategy #2: Create Dental-Specific Quality Improvement Measures.
 - In a 2018 DHCS Survey, more than 60% of dentists agreed with the statement: "I am aware that many meaningful use measures do not apply to dentists."
 - Only 2 current CMS eCQM apply to dental practice; to meet MU a dentist would have to report on 6.
 - ADA is working to bridge this gap through a multi-stakeholder process called the Dental Quality Alliance (DQA).



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eHealth & Dentistry: Opportunity

- Strategy #3: Develop Data Exchange Capability between Dental and Medical Providers
 - Example: Emergency Departments
 - ADA Study: from 2000-2010, dental use of the ED doubled.
 - 80% of those patients did not have an emergent condition.
 - Hospitals lack a means to properly transfer patient to a primary care dentist.



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eHealth & Dentistry: Opportunity

- Strategy #4: Encourage The Dental EHR Market to Evolve Quickly.
 - Dental templates and modules.
 - Improved imaging functions.
 - Data exchange capability.



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An example of what the future might look like.....



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Health Partners of Minnesota



- Health care system based in Minneapolis.
- Both medical and dental.
- Starting in the Fall of 2017, they onboarded 75 dentists and more than 400 dental staff on to the Epic platform already being used by their medical staff.
- This allows an unprecedented level of coordination.

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Health Partners of Minnesota



"I really feel that we have built the record of the future. For years our patients just assumed that dentists and physicians were looking at the same record. Now we actually are."



- David Geska, DDS, Dental Director, Health Partners of Minnesota

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Panelists



Sean Folweiler
Chief Information Officer
Valley Health Team



Lisa Israel
QA/QI Director
Alliance Medical Center



Christy Ward
CEO
One Community Health

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Questions?



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